

Date : 03-20-19

Summary Report

02-19

Retail Only

ALL Delivered & Spots & Un-Funded

	Car	Truck	New	Used	Total
Units	65	0	65	39	104
F & I	50,510.12	.00	50,510.12	43,425.24	93,935.36
After-Sell	7,767.73	.00	7,767.73	1,926.00	9,693.73
Sales Gross	- 7,345.47	.00 -	7,345.47	57,741.24	50,395.77
Doc Fee	11,687.65	.00	11,687.65	7,012.59	18,700.24
Hold-Back	64,094.54	.00	63,644.40	.00	63,644.40
Incentives	52,250.00	.00	52,250.00	.00	52,250.00
Total Income	178,964.57	.00	178,514.43	110,105.07	288,619.50
PRU - F & I	777.08	.00	777.08	1,113.47	903.22
PRU - After-Sell	119.50	.00	119.50	49.38	93.21
PRU - Sales Gross	- 113.01	.00 -	113.01	1,480.54	484.57
PRU - Doc Fee	179.81	.00	179.81	179.81	179.81
PRU - Hold-Back	986.07	.00	979.14	.00	611.97
PRU - Incentives	803.85	.00	803.85	.00	502.40
PRU - Total Income:	2,753.30	.00	2,746.38	2,823.21	2,775.19